Exploitable Results by Third Parties
12014 Accelerate

Project details

<table>
<thead>
<tr>
<th>Project leader:</th>
<th>VTT/ Päivi Jaring</th>
</tr>
</thead>
<tbody>
<tr>
<td>Email:</td>
<td><a href="mailto:paivi.jaring@vtt.fi">paivi.jaring@vtt.fi</a></td>
</tr>
<tr>
<td>Website:</td>
<td><a href="http://www.accelerateproject.eu">www.accelerateproject.eu</a></td>
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</tbody>
</table>
Name: Acceleration self-test

<table>
<thead>
<tr>
<th>Input(s):</th>
<th>Main feature(s)</th>
<th>Output(s):</th>
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<tbody>
<tr>
<td></td>
<td>Acceleration self-test for all sized of companies</td>
<td>Questionnaire of which will also be made a publicly available web-version (in 2017)</td>
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Unique Selling Proposition(s):
- Phase-wise test which can be filled per phase or completely
- Provides companies wide and compact view of the most relevant points of acceleration & what to take into account
- The test suggest companies –based on their answers- improvement points

Integration constraint(s):
- None

Intended user(s):
- All sized of companies in all domains

Provider:
- VTT

Contact point:
- Päivi Jaring (paivi.jaring@vtt.fi)

Condition(s) for reuse:
- Material can be used but reference must be provided to VTT.

*Latest update: 10/4/2016*
### Name: Global Acceleration Platform

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<td>• Interviews with the target end-users from Romania to properly identify the needs of the different types of entrepreneurs&lt;br&gt;• Conducted research related to the most common acceleration methods used in the Western European Countries, with focus on the crowdfunding and matchmaking concepts&lt;br&gt;• focus groups and brainstorming sessions to better understand the identified needs and properly define corresponding features into the platform&lt;br&gt;• Drupal 7 Content Management Framework</td>
<td>• Users detailed profile pages&lt;br&gt;• Integration with LinkedIn, as useful means to automatically retrieve details for users who wish to register via LinkedIn&lt;br&gt;• A matchmaking functionality that aims to create a solid network of start-ups, investors, entrepreneurs and advisors in different areas of expertise and help them collaborate in an accessible manner, without losing precious time in looking for the appropriate partners to foster their project / product or business ideas&lt;br&gt;• An idea publishing system&lt;br&gt;• A private messaging system&lt;br&gt;• A section where meaningful information related to the overall acceleration process, a collection of lessons learnt and resources helpful for startups on their go-to market process are available&lt;br&gt;• Personalized dashboards</td>
<td>• Profiling results&lt;br&gt;• Text, Media files, dynamic content.&lt;br&gt;• Resources to support startups in their go-to market process</td>
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### Unique Selling Proposition(s):
- A considerable amount of useful information will be available for the targeted users
- The platform gives the possibility to meet experts and develop new entrepreneurial relationships, thus facilitating interactions
- Easier profile tracking because of the integration with LinkedIn Professional Network

### Integration constraint(s):
- n/a

### Intended user(s):
- End users (students, startups, specialists, any other user seeking funding or advice on the most common entrepreneurial problems)
- Project partners
- Researchers

### Provider:
- SIVECO Romania SA

### Contact point:
- romania@accelerateplatform.eu

### Condition(s) for reuse:
- Licensing
### Name: 4 PHASES OF ACCELERATION

<table>
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|           | A methodology for acceleration of go to market of software companies | [http://www.slideshare.net/omohout/genesis-43234459](http://www.slideshare.net/omohout/genesis-43234459)  
|           | Presentations in the form of masterclass | [http://www.slideshare.net/omohout/exodus-problem-solution](http://www.slideshare.net/omohout/exodus-problem-solution) |

### Unique Selling Proposition(s):
- Comprehensive and applicable set of best practices that software companies can apply to professionalize their go to market.

### Integration constraint(s):
- None

### Intended user(s):
- Software Companies

### Provider:
- Sirris

### Contact point:
- Omar Mohout (omar.mohout@sirris.be)

### Condition(s) for reuse:
- Material can be used but reference must be provided to the author (Omar Mohout) and Sirris.
- No modification of the material is allowed without permission of the author.